

Monthly Sales Report 6 months Ending September 30, 2010

		Sales % of Total				Inventory % of Total				
Price Range		Lots	Mobile	Single Family	Strata	Total	Lots	Mobile	SF	Strata
Under \$50,000	Sales	1	14	0	0	15	1.0%	15.7%	0.0%	0.0%
Under \$50,000	Inventory	9	21	0	0	30	1.3%	10.1%	0.0%	0.0%
Under \$50,000	Avg Sales/Mo	0.17	2.33	0.00	0.00	2.50				
Under \$50,000	Months Supply	54.0	9.0	#DIV/0!	#DIV/0!	12.0				
50,000 - 99,999	Sales	6	39	0	1	46	5.9%	43.8%	0.0%	0.1%
50,000 - 99,999	Inventory	63	65	0	21	149	8.8%	31.4%	0.0%	3.1%
50,000 - 99,999	Avg Sales/Mo	1.00	6.50	0.00	0.17	7.67				
50,000 - 99,999	Months Supply	63.0	10.0	#DIV/0!	126.0	19.4				
100,000 - 149,999	Sales	10	22	0	43	75	9.9%	24.7%	0.0%	6.3%
100,000 - 149,999	Inventory	68	63	5	49	185	9.5%	30.4%	0.3%	3.5%
100,000 - 149,999	Avg Sales/Mo	1.67	3.67	0.00	7.17	12.50				
100,000 - 149,999	Months Supply	40.8	17.2	#DIV/0!	6.8	14.8				
150,000 - 199,999	Sales	26	10	2	108	146	25.7%	11.2%	0.3%	15.7%
150,000 - 199,999	Inventory	122	31	10	157	320	17.1%	15.0%	0.5%	11.4%
150,000 - 199,999	Avg Sales/Mo	4.33	1.67	0.33	18.00	24.33				
150,000 - 199,999	Months Supply	28.2	18.6	30.0	8.7	13.2				
200,000 - 249,999	Sales	15	3	8	127	153	14.9%	3.4%	1.0%	18.5%
200,000 - 249,999	Inventory	131	20	15	214	380	18.4%	9.7%	0.8%	15.5%
200,000 - 249,999	Avg Sales/Mo	2.50	0.50	1.33	21.17	25.50				
200,000 - 249,999	Months Supply	52.4	40.0	11.3	10.1	14.9				
250,000 - 299,999	Sales	13	1	36	126	176	12.9%	1.1%	4.5%	18.4%
250,000 - 299,999	Inventory	88	6	41	242	377	12.3%	2.9%	2.2%	17.5%
250,000 - 299,999	Avg Sales/Mo	2.17	0.17	6.00	21.00	29.33				
250,000 - 299,999	Months Supply	40.6	36.0	6.8	11.5	12.9				
300,000 - 349,999	Sales	5	0	84	106	195	5.0%	0.0%	10.5%	15.5%
300,000 - 349,999	Inventory	37	1	81	193	312	5.2%	0.5%	4.3%	14.0%
300,000 - 349,999	Avg Sales/Mo	0.83	0.00	14.00	17.67	32.50				
300,000 - 349,999	Months Supply	44.4	#DIV/0!	5.8	10.9	9.6				
350,000 - 399,999	Sales	6	0	122	71	199	5.9%	0.0%	15.3%	10.3%
350,000 - 399,999	Inventory	41	0	213	160	414	5.8%	0.0%	11.2%	11.6%
350,000 - 399,999	Avg Sales/Mo	1.00	0.00	20.33	11.83	33.17				
350,000 - 399,999	Months Supply	41.0	#DIV/0!	10.5	13.5	12.5				
400,000 - 449,999	Sales	2	0	135	40	177	2.0%	0.0%	16.9%	5.8%
400,000 - 449,999	Inventory	21	0	202	93	316	2.9%	0.0%	10.7%	6.7%
400,000 - 449,999	Avg Sales/Mo	0.33	0.00	22.50	6.67	29.50				
400,000 - 449,999	Months Supply	63.0	#DIV/0!	9.0	14.0	10.7				
450,000 - 499,999	Sales	2	0	116	35	153	2.0%	0.0%	14.5%	5.1%
450,000 - 499,999	Inventory	20	0	224	66	310	2.8%	0.0%	11.8%	4.8%
450,000 - 499,999	Avg Sales/Mo	0.33	0.00	19.33	5.83	25.50				
450,000 - 499,999	Months Supply	60.0	0.0	11.6	11.3	12.2				
500,000 - 549,999	Sales	5	0	81	11	97	5.0%	0.0%	10.1%	1.6%
500,000 - 549,999	Inventory	9	0	165	23	197	1.3%	0.0%	8.7%	1.7%
500,000 - 549,999	Avg Sales/Mo	0.83	0.00	13.50	1.83	16.17				
500,000 - 549,999	Months Supply	10.8	#DIV/0!	12.2	12.5	12.2				
550,000 - 599,999	Sales	5	0	63	7	75	5.0%	0.0%	7.9%	1.0%
550,000 - 599,999	Inventory	14	0	166	40	220	2.0%	0.0%	8.8%	2.9%
550,000 - 599,999	Avg Sales/Mo	0.83	0.00	10.50	1.17	12.50				
550,000 - 599,999	Months Supply	16.8	#DIV/0!	15.8	34.3	17.6				
600,000 - 649,999	Sales	2	0	28	3	33	2.0%	0.0%	3.5%	0.4%
600,000 - 649,999	Inventory	6	0	68	9	83	0.8%	0.0%	3.6%	0.7%
600,000 - 649,999	Avg Sales/Mo	0.33	0.00	4.67	0.50	5.50				
600,000 - 649,999	Months Supply	18.0	#DIV/0!	14.6	18.0	15.1				
650,000 - 699,999	Sales	0	0	29	3	32	0.0%	0.0%	3.6%	0.4%
650,000 - 699,999	Inventory	6	0	107	19	132	0.8%	0.0%	5.6%	1.4%
650,000 - 699,999	Avg Sales/Mo	0.00	0.00	4.83	0.50	5.33				
650,000 - 699,999	Months Supply	#DIV/0!	#DIV/0!	22.1	38.0	24.8				
700,000 - 749,999	Sales	0	0	18	1	19	0.0%	0.0%	2.3%	0.1%
700,000 - 749,999	Inventory	6	0	41	11	58	0.8%	0.0%	2.2%	0.8%
700,000 - 749,999	Avg Sales/Mo	0.00	0.00	3.00	0.17	3.17				
700,000 - 749,999	Months Supply	#DIV/0!	#DIV/0!	13.7	66.0	18.3				
750,000 - 799,999	Sales	1	0	15	0	16	1.0%	0.0%	1.9%	0.0%
750,000 - 799,999	Inventory	8	0	90	19	117	1.1%	0.0%	4.8%	1.4%
750,000 - 799,999	Avg Sales/Mo	0.17	0.00	2.50	0.00	2.67				
750,000 - 799,999	Months Supply	48.0	#DIV/0!	36.0	#DIV/0!	43.9				
800,000 - 849,999	Sales	1	0	6	2	9	1.0%	0.0%	0.8%	0.3%
800,000 - 849,999	Inventory	2	0	37	10	49	0.3%	0.0%	2.0%	0.7%
800,000 - 849,999	Avg Sales/Mo	0.17	0.00	1.00	0.33	1.50				
800,000 - 849,999	Months Supply	12.0	#DIV/0!	37.0	30.0	32.7				
850,000 - 899,999	Sales	0	0	5	1	6	0.0%	0.0%	0.6%	0.1%
850,000 - 899,999	Inventory	5	0	47	12	64	0.7%	0.0%	2.5%	0.9%
850,000 - 899,999	Avg Sales/Mo	0.00	0.00	0.83	0.17	1.00				
850,000 - 899,999	Months Supply	#DIV/0!	#DIV/0!	56.4	72.0	64.0				
900,000 - 949,999	Sales	0	0	2	0	2	0.0%	0.0%	0.3%	0.0%
900,000 - 949,999	Inventory	5	0	15	4	24	0.7%	0.0%	0.8%	0.3%
900,000 - 949,999	Avg Sales/Mo	0.00	0.00	0.33	0.00	0.33				
900,000 - 949,999	Months Supply	#DIV/0!	#DIV/0!	45.0	#DIV/0!	72.0				
950,000 - 999,999	Sales	0	0	4	0	4	0.0%	0.0%	0.5%	0.0%
950,000 - 999,999	Inventory	7	0	30	11	48	1.0%	0.0%	1.6%	0.8%
950,000 - 999,999	Avg Sales/Mo	0.00	0.00	0.67	0.00	0.67				
950,000 - 999,999	Months Supply	#DIV/0!	#DIV/0!	45.0	#DIV/0!	72.0				
1,000,000 - 1,999,999	Sales	1	0	30	1	32	1.0%	0.0%	3.8%	0.1%
1,000,000 - 1,999,999	Inventory	31	0	217	26	274	4.3%	0.0%	11.5%	1.9%
1,000,000 - 1,999,999	Avg Sales/Mo	0.17	0.00	5.00	0.17	5.33				
1,000,000 - 1,999,999	Months Supply	186.0	#DIV/0!	43.4	156.0	51.4				
2,000,000 - 2,999,999	Sales	0	0	13	0		0.0%	0.0%	1.6%	0.0%
2,000,000 - 2,999,999	Inventory	7	0	61	4		1.0%	0.0%	3.2%	0.3%
2,000,000 - 2,999,999	Avg Sales/Mo	0.00	0.00	2.17	0.00	0.00				
2,000,000 - 2,999,999	Months Supply	#DIV/0!	#DIV/0!	28.2	#DIV/0!	#DIV/0!				
3,000,000 - 3,999,999	Sales	0	0	1	0	1	0.0%	0.0%	0.1%	0.0%
3,000,000 - 3,999,999	Inventory	4	0	25	0	29	0.6%	0.0%	1.3%	0.0%
3,000,000 - 3,999,999	Avg Sales/Mo	0.00	0.00	0.17	0.00	0.17				
3,000,000 - 3,999,999	Months Supply	#DIV/0!	#DIV/0!	150.0	#DIV/0!	174.0				
4,000,000 - 4,999,999	Sales	0	0	1	0	1	0.0%	0.0%	0.1%	0.0%
4,000,000 - 4,999,999	Inventory	1	0	13	0	14	0.1%	0.0%	0.7%	0.0%
4,000,000 - 4,999,999	Avg Sales/Mo	0.00	0.00	0.17	0.00	0.17				
4,000,000 - 4,999,999	Months Supply	#DIV/0!	#DIV/0!	78.0	#DIV/0!	84.0				
5,000,000 AND Over	Sales	0	0	1	0	1	0.0%	0.0%	0.1%	0.0%
5,000,000 AND Over	Inventory	2	0	21	0	23	0.3%	0.0%	1.1%	0.0%
5,000,000 AND Over	Avg Sales/Mo	0.00	0.00	0.17	0.00	0.17				
5,000,000 AND Over	Months Supply	#DIV/0!	#DIV/0!	126.0	#DIV/0!	138.0				
TOTAL	Sales	101	89	800	686	1663	100.0%	100.0%	100.0%	100.0%
	Inventory	713	207	1894	1383	4125	100.0%	100.0%	100.0%	100.0%
	Avg Sales/Mo	16.83	14.83	133.33	114.33	277.17				
	Months Supply	42.4	14.0	14.2	12.1	14.9				